



## Master Your Mindset

### Did you know?

Nearly all employers care more about mindset than skills set. According to research in, *Put Your Mindset to Work*, an employee with the “right” mindset is seven times more valuable to an employer than an employee with the “right” skills set. While the right skill set is undoubtedly important, people with the right mindset win the job, keep the job, earn more and get promoted sooner even over more qualified candidates. Because skill set requirements keep changing with new technologies and innovation strategies, employers believe that it is better to [hire for mindset](#) and train for skills. In this activity you can introduce your students to some of the 72 qualities top employers use to define a winning *mindset*.

### Do this...

- **Ask them.**

*How would you define [mindset](#)?*

*Why would mindset be important in the workplace?*

*Do you think you have a winning mindset?*

- **View [video clip](#).**
- **Distribute [Student Activity](#)**, review directions and complete.

*Challenge teams to compete to finish word search.*

- **Add qualities.** *There are only 36 qualities on the list, what would you add?*

Click here for [solution to word search puzzle](#) and additional mindset qualities.

### Get Real!

Encourage students to take the [3G Mindset Preview Quiz](#); it's free. Have them print and bring in their results to class to discuss.

Pose some critical thinking questions to find out what they think about a “winning mindset” and how they could use this information to move up in the workplace.