



## Know the SCORE!

### Did you know?

SCORE mentored and trained [590,550 aspiring and existing small business owners](#) in 2010 and those businesses generated \$19.4 billion in revenue. SCORE is a professional association with 364 offices nationwide and over 13,000 experienced business volunteers committed to cultivating and developing entrepreneurial talent. SCORE, in partnership with the SBA, offers free consulting services, workshops and mentors to help entrepreneurs start and grow their business. Because the U.S. economy is so [dependent on entrepreneurs](#) and their new companies to create jobs, it is critical that [students understand the entrepreneurial process](#) and the resources available to would-be entrepreneurs. Whether students want to become entrepreneurs or [intrapreneurs](#), every student should know the SCORE.

### Try this...

- Ask them...  
*What is an entrepreneur?*  
*Can you tell us about an entrepreneur you know?*  
*Have you ever heard of the professional association SCORE?*
- View video.
- Distribute Student Activity review directions and complete.
- Identify obstacles that keep would-be entrepreneurs from starting a business.
- Explore the SCORE [mentoring](#) options.

### Add an Experience!

According to a [Gallup Poll](#), [8 in 10 students](#) have entrepreneurial aspirations. Find out the level of entrepreneurial interest in your class and suggest students attend a local [SCORE](#) event or try an online workshop to learn more about entrepreneurial possibilities.